

It is not a software. It is not a hire.

Here's what it is, why it's worth a look, and how to test it for \$1,800.

[Get your first submission package in the next 72h](#) | [Get in touch with our team](#)

WHAT IT IS

01

The documentation half of a bid response, in 72 hours.

ScalaBid produces the documentation half of a bid response for U.S. general contractors, and delivers it in 72 hours. Your team supplies the price, signs the forms that only your company can sign, and submits through your existing procurement portal. Everything in between is ScalaBid's.

WHY IT IS WORTH TEN MINUTES OF YOUR TIME

You are paying \$80 to \$120 an hour for skilled estimators to do clerical work.

Look at where a bid actually consumes a team. The work that decides whether the firm wins, the pricing and the scope judgment is a fraction of the hours. The work that decides whether the bid can even be submitted, the documentation, is the bulk of them.

02

Your team spends their days writing narratives, mapping requirements, and chasing forms, work that does not need their expertise but gets their time because no one else is assigned to it. The conventional way to buy those hours back is to add payroll, a fixed cost the business carries whether the volume holds or not.

ScalaBid adds the capacity as a variable cost instead, one that can be turned off the month the pipeline thins. That is what the next ten minutes are about: whether the hours lost to documentation are worth more spent on pricing and won work, and whether rising bid volume is better met with a number that adjusts to demand than a salary that does not.

WHAT YOUR TEAM RECEIVES, EVERY BID

Four documents, drafted in parallel, delivered together in 72 hours.

03

The written proposal

A complete draft of the bid response, tailored to your company profile and to the specific solicitation. Your team adds the price and any project-specific details, then reviews.

A requirement-by-requirement audit

Every condition in the solicitation, mapped to the exact section of the proposal where it is addressed. Built as an independent second-check, so it catches what the proposal missed.

A checklist of what only your team can produce

Every form, certificate, bond, insurance document, and signature your company has to source or sign before submission. Each item tagged with its solicitation reference and why it matters.

A drawing index

A spreadsheet of every drawing sheet in the bid package, ready for your estimators and subcontractors to use directly.

BUILT SO A TEAM'S BEST HOURS GO TO WINNING

A complete set of tools built to produce the work that wins

04

Open Items

Gaps between the ITB and your company profile that require action are flagged and explained. Upload or acknowledge. Nothing stalls without you.

Proposal Wrapper

Edit in-portal with every placeholder surfaced in one panel. Upload a source document and auto-populate every section that references it.

Revisions

Every bid includes 3 revision rounds within 90 days. Annotate sections directly, categorize the change, and receive a diff summary section by section.

Final Assembly

Once placeholders are filled or explicitly skipped, the complete package downloads in one click: proposal, compliance matrix, checklist & uploaded bid forms.

ADDENDA-AWARE All addenda and amendments issued after the original solicitation are processed, including those received close to the bid deadline. Each is cross-referenced against the requirement inventory and compliance matrix, and affected narrative sections are updated. Late addenda don't create compliance drift.

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HOW IT COMPARES TO THE OTHER TWO ALTERNATIVES

You are already running one of three plays.

The only question is whether you picked it, or defaulted into it.

	ABSORB THE LOSS Option 1	HIRE +1 ESTIMATOR Option 2	SCALABID Option 3
WHAT IT COSTS	\$800,000/yr forfeited profit *	\$160K-\$220K/yr fully loaded **	\$37.5K/yr Core plan, 36 bids/yr ***
TIME TO IMPACT	Immediate – negative	6-12 months to full productivity	Days
ADDITIONAL BIDS / MONTH	0	2-3 (after ramp, if retained)	3 – immediately
NEW PAYROLL LIABILITY	None	Multiple. Salary, benefits, burden, severance, etc.	None. Variable cost tied to output.
SCALABILITY	Flat – capacity doesn't grow	Linear – 2-3 bids per hire	Elastic – adjust plan as needed
VOLUME SPIKES	Decline more bids	Salaried – idle or overloaded	Add-ons available on demand
RISK IF VOLUME DROPS	None	Full: salaried regardless of volume	Minimal – cancel or downgrade
YEAR 1 TOTAL COST	\$0 out of pocket (\$800K forfeited profit)	\$160K-\$220K	\$38K (incl. one-time \$500 onboarding fee)
3-YEAR TOTAL COST	\$2.4M forfeited profit	\$480K-\$660K	\$113K

* Option 1 cost is forfeited profit, not cash outlay. Based on a representative mid-size GC. Your actual figure depends on your numbers.

** Option 2 fully loaded cost includes salary, benefits, burden, and onboarding. Does not include the ramp and the senior estimator supervising the new hire effectively doing 1.3 jobs for 6-12 months.

*** Option 3 based on ScalaBid Core plan (3 bids /mo). Other plans: Scale (6 bids/mo), Elite (10 bids/mo).

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HOW TO TEST SCALABID WITHOUT COMMITTING TO ANYTHING

One bid. \$1,800. 72 hours, or the next one is free.

ScalaBid runs one bid on a pay-as-you-go basis for \$1,800. No subscription, no contract, no software to install. The deliverables arrive in 72 hours or the next bid is at no charge. If the quality stands up and you upgrade to a plan within 30 days, the \$1,800 credits toward the plan.

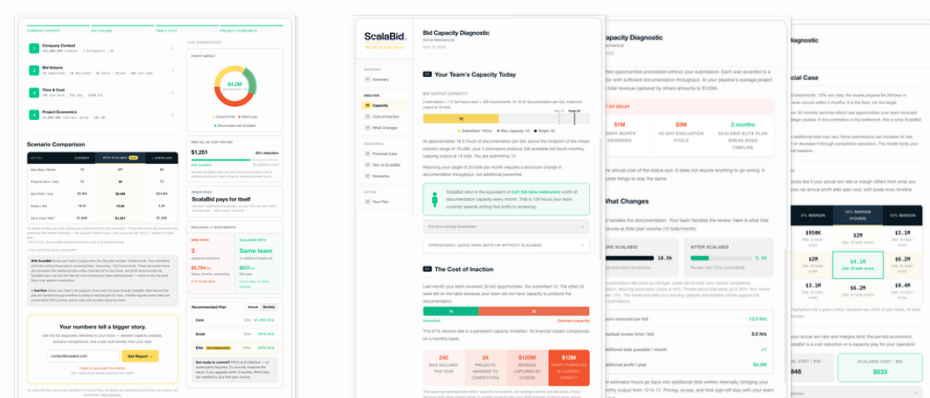
What stays with your team, regardless of plan: your pricing, your vendor relationships, your competitive intelligence, your final submission. ScalaBid works from the solicitation, your company profile, and the past project references your team chooses to share. Nothing else crosses over.

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THIS IS ONE CONTRACTOR'S MATH

What are *your* numbers?

Your estimator count, bid volume, project value, and win rate produce a specific annual figure. The Bid Capacity Check calculates it in 2 minutes using your own data.



Calculate Bid Capacity

FREE · QUICK · NO COMMITMENT

...or start your first bid [here](#).